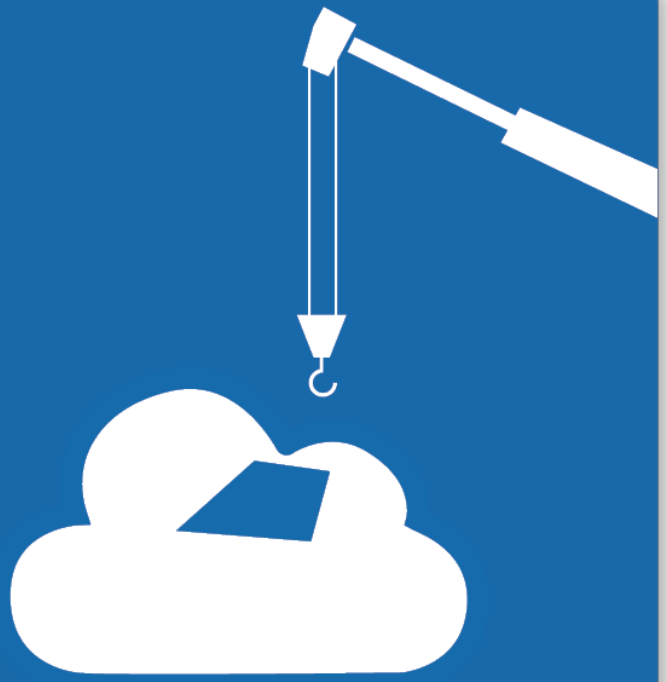
The Register®

Build an open cloud

Saying no to silos



hp

intel®

Why are we here?

Proprietary clouds limit integration and flexibility.

So how do you build an open cloud instead?

On our Regcast today

Peter Mansell, **HP**

Dale Vile, **Freeform Dynamics**

Tim Phillips, **Quizmaster**

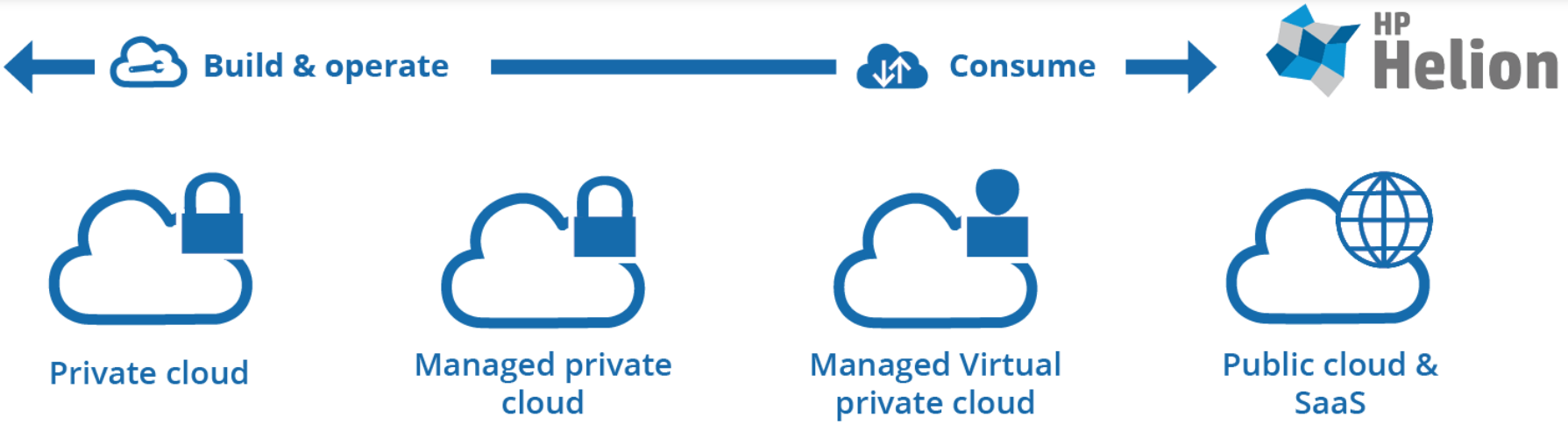
Migrating everything to the public cloud is not seen as the answer

- Selective use: YES
- Wholesale move: NO

- Hosted cloud services seen as a tactical convenience

- The data centre remains the strategic hub

It's a Hybrid World



HP Helion OpenStack common architecture

Open

- **Portable, interoperable,** and **heterogeneous**
- Based on **open source** to accelerate **innovation**
- Deploy applications on **multiple deployment models**

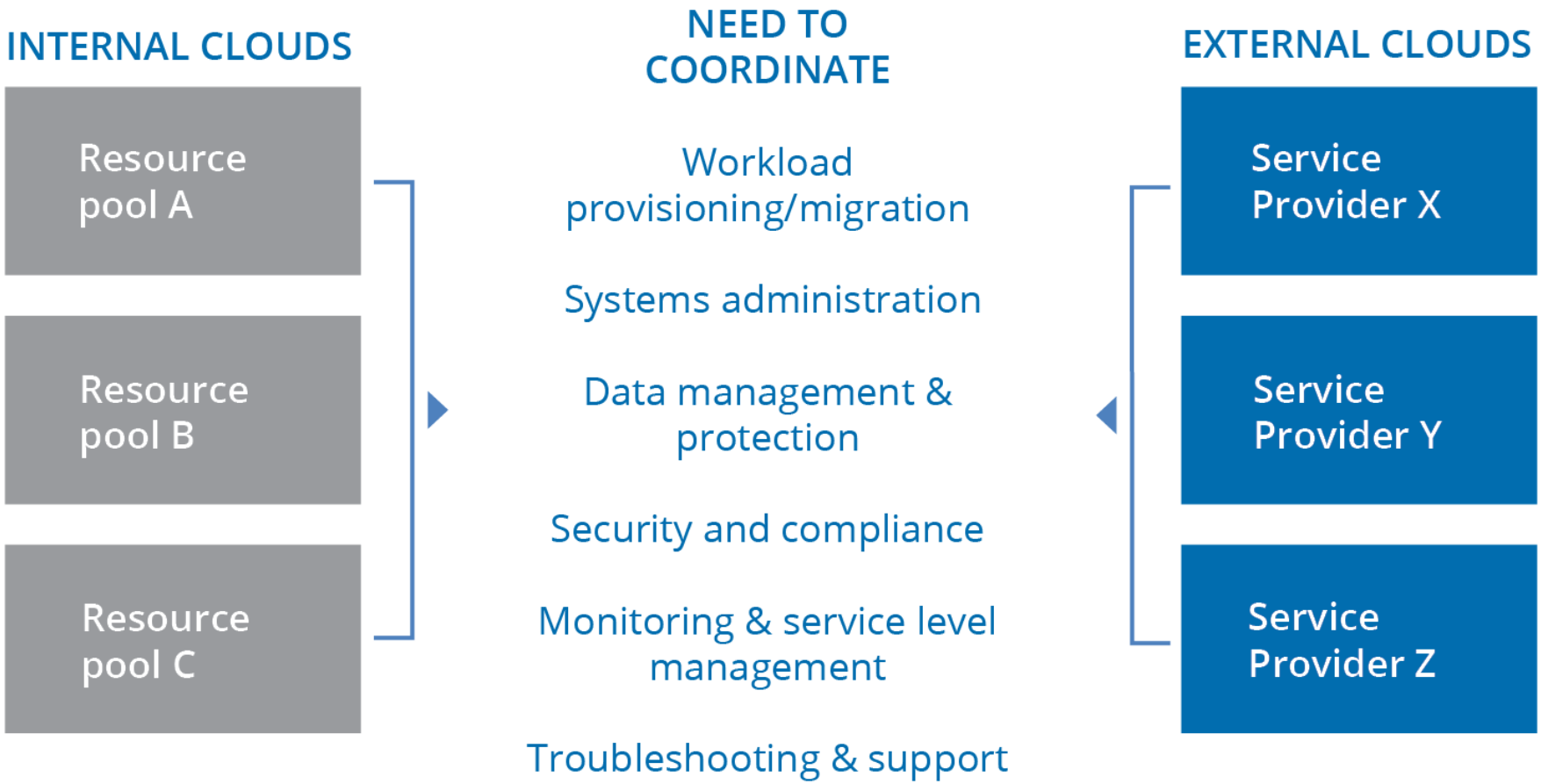
Secure

- Enterprise-grade **security**
- **Visibility, control,** and **governance** for hybrid IT
- **Reliable, predictable** services

Agile

- Speed time to **innovation**
- **Scale** with the right **economics**
- Planning, building, and managing **expertise**

Avoiding disjoints and fragmentation



For on-premise and cloud to work together, how would you ensure that service levels to the business can be properly maintained?

Management tools

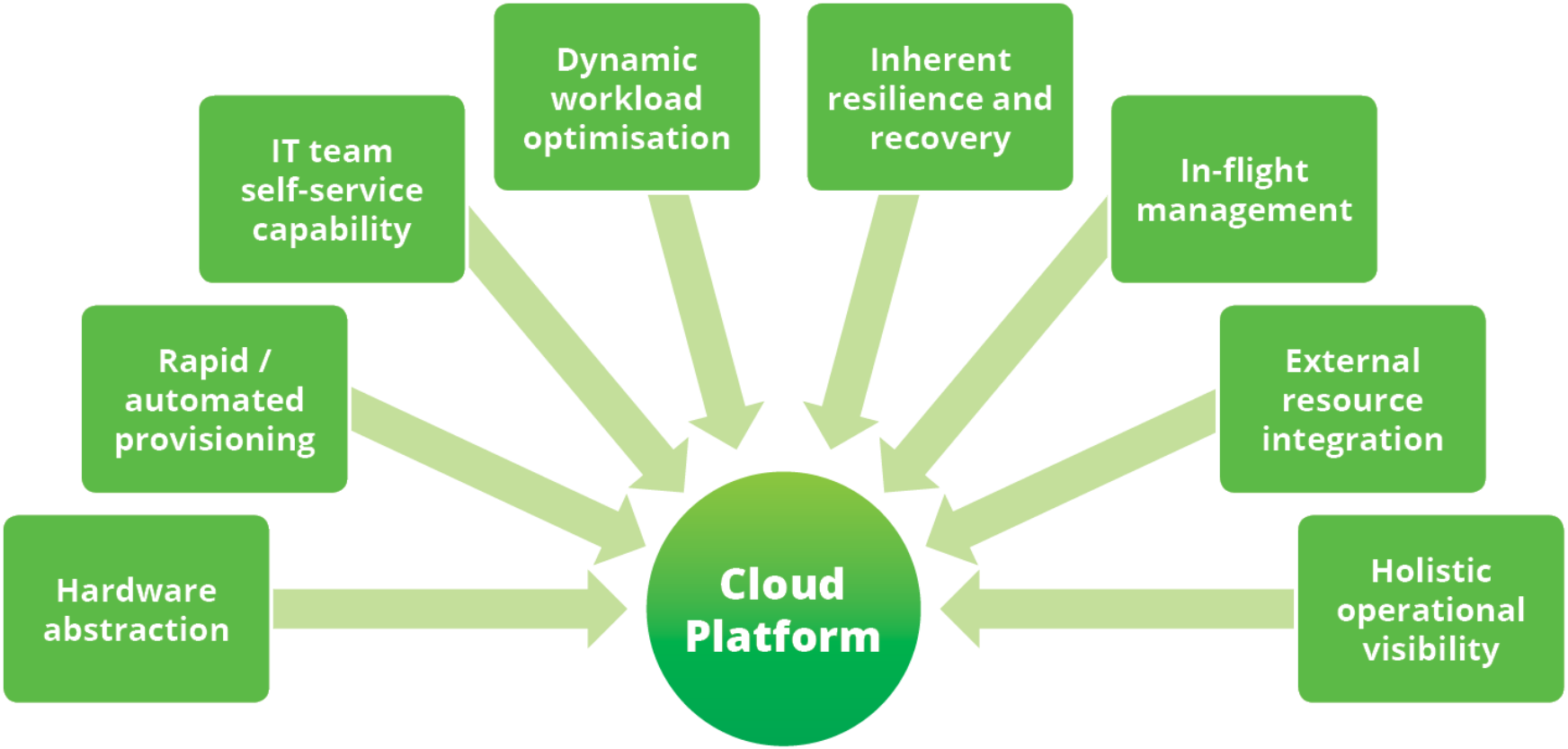
APIs/standards

Internal SLA monitoring tools

Execution platforms to automatically optimise

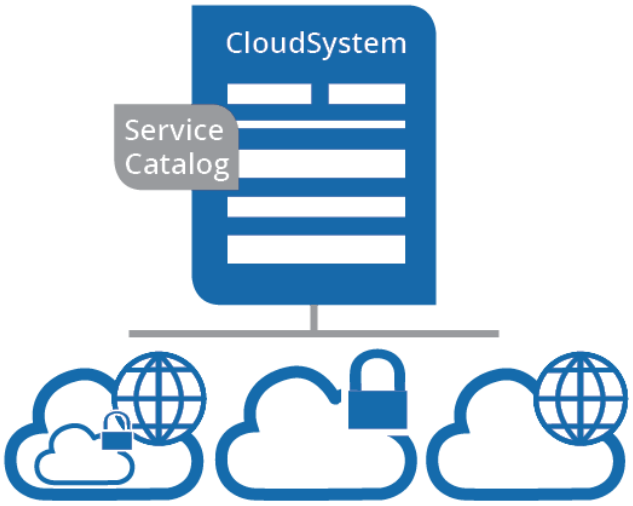
Cloud platform

(a.k.a. 'Software Defined Datacentre', 'Next Generation Datacentre', 'Cloud Operating System')



HP CloudSystem

Market-leading integrated and open solution to build and manage cloud services



Agile

- Easy to deploy, manage, and support with 200+ HP Cloud Maps
- Consumer-inspired experience for designer, consumer, and admin
- Fast delivery as integrated HP ConvergedSystem or as software only

Open

- Built on enterprise-grade OpenStack® technology
- Enable easy access to additional capacity through built-in bursting
- Supports heterogeneous environments

Secure

- Multi-tenancy built in
- Policy-driven governance for hybrid IT
- High-availability & recovery management

Hours	Minutes	43%
Not days to install	Not months to provision	Lower TCO

40,000ft rationale for OpenStack

Total proprietary architecture

VS

OpenStack foundation

Vendor enrichment

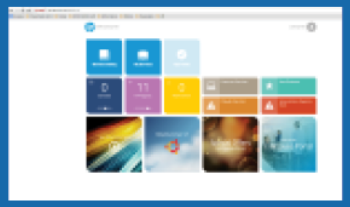
Overkill for many, can be daunting from a skills and commitment perspective

Opportunity to start with industry standard core, and build-out as required

Choice: The most open hybrid cloud solution

Across hypervisors, across private and public cloud

One management platform



Consumers

Architects

Administrators

Across many environments

openstack™

vmware

KVM

Microsoft Hyper-V™

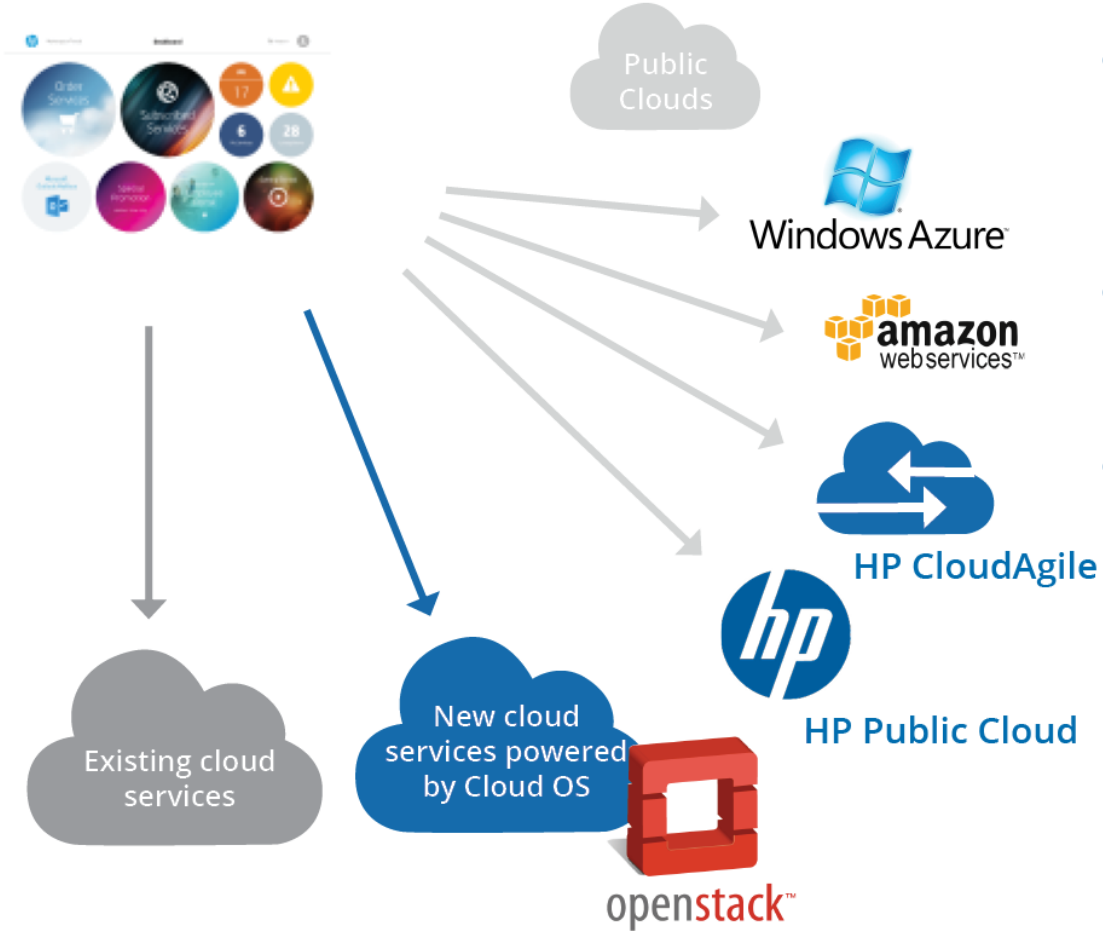
amazon web services™

hp

Windows Azure

Choice: Open hybrid cloud

Build new clouds and/or expand your existing cloud environments



- Provision to existing (and new) cloud resource pools.
- Implement on existing infrastructure.
- Utilise external resources.

“HP leads the pack …” for private cloud

Forrester Research rates HP as the sole leader in private cloud provider evaluation

HP rated among the highest in 8 out of 15 categories:

- Cloud management and self-service access
- Service management and creation
- Planned enhancements
- Additional hosting options
- Third-party ecosystem
- Installed base
- Revenue
- Global presence

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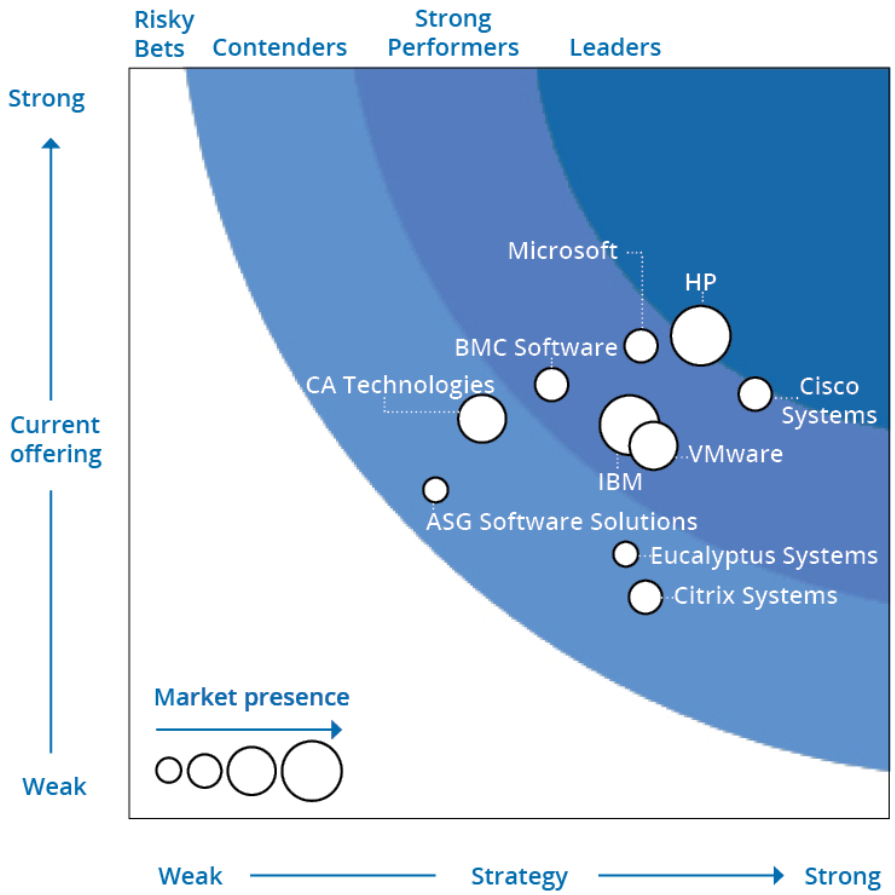

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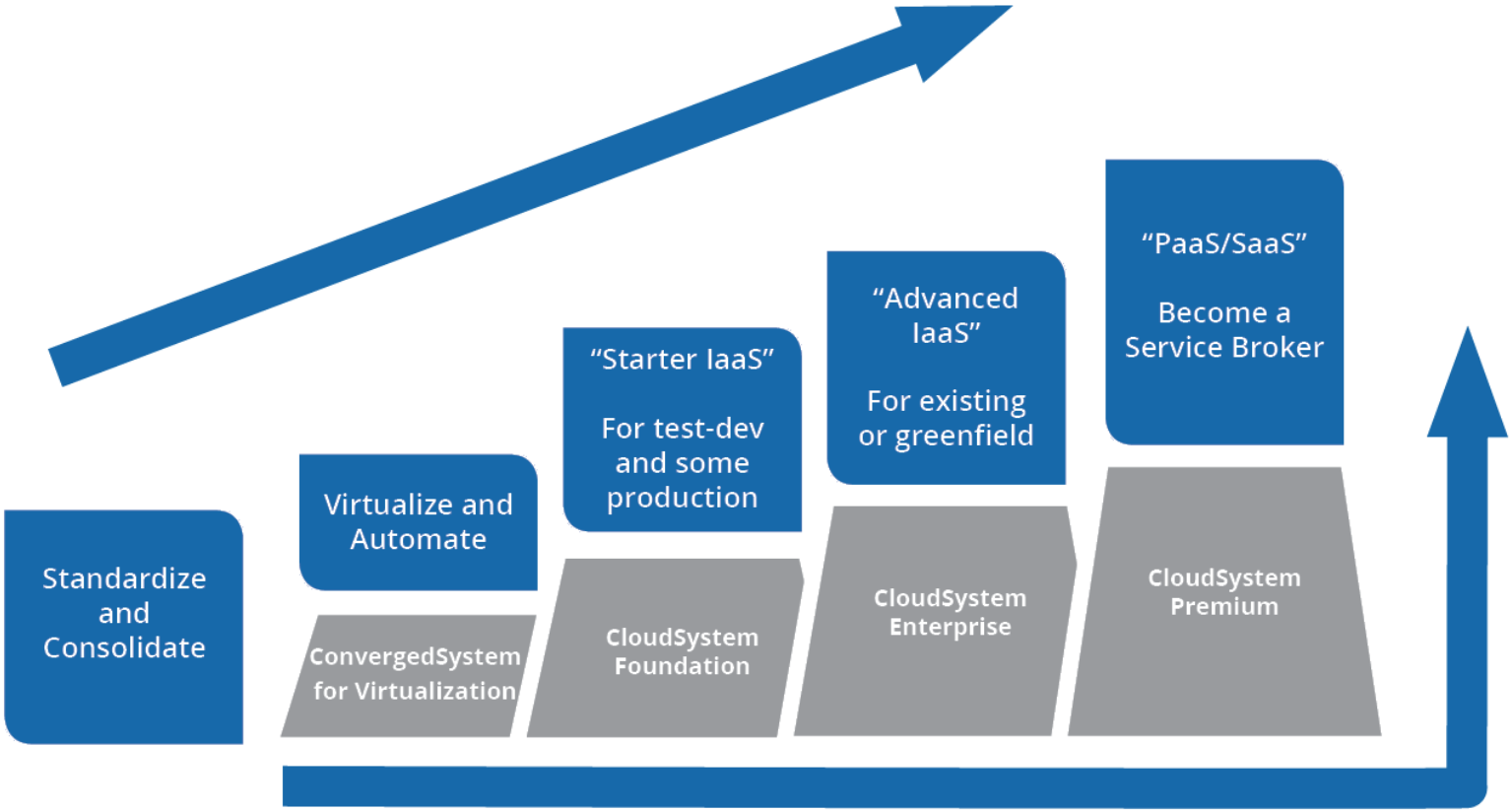
HP CloudSystem – a journey



IT transformation, with the right solution and the right time

Further reading

Try Cloud: http://ow.ly/x6m19

Register to attend HP Cloud event 5th June: http://ow.ly/x6lkN

Thanks for joining us

An archived version of today's event will be made available on The Register in the near future.